



Jones Feed Mill

Information Update



July 6th / 10

Linwood 1-800-265-8735 or 1-519-698-2082

www.jfm.on.ca

Fax# 1-519-698-2719

New Dairy Sales Representative

Jones Feed Mill is excited to welcome Mike Mathieson to the Jones sales team. Mike will be focusing on dairy and beef feed sales and service. Mike's background is perfectly suited for his new position. Mike has been milking cows in the Breslau area for close to 20 years and was involved with livestock feed and farm input sales prior to that. If you would like to talk with Mike please give him a call. His cell number is 519-502-0701 and his email is mikemathieson@jfm.on.ca

New Computer Program

Jones Feed Mills launched a new computer software program on June 1st. Product and customer codes will stay the same but invoices and statements will look different. The old system was becoming outdated and did not give us the ability to be as flexible as we need to be. This program will allow for more features and services that are not available with our old system.

Volume discounts – under the old system bulk trucking discounts appeared as a different line item. Under the new system, trucking rates are calculated automatically and product price changes depending on the amount of product ordered. The discounts are reflected in the price and will not appear as a separate line item.

Pickup discounts – these discounts will not appear on your invoice as all product is priced picked up at the mill and appropriate freight is added to the product when the product is delivered.

Grain Banking – we now have the ability to reduce your grain bank for all the products you purchase that have the grain in the formula that you have banked. The amount of grain that is reduced from your bank will also appear on the invoice. A separate letter will be sent to all our grain banking customers explaining some of these changes.

One feature that is now available is the ability to email invoices and statements. If you would like your paperwork emailed to you please provide Lori with your email lorir@jfm.on.ca

Please check your invoices carefully. We do not anticipate any major problems with the transition. Our staff has had opportunities for training and have had some practice. If you have any questions please do not hesitate to call.

Mike Deckert – passed away on Saturday July 3rd in his 60th year after a battle with cancer. Many of you will know Mike as he worked for Jones delivering feed since January 1973.

Electrolyte Plus – monthly special

Save 10% off 400gm package of Electrolyte plus for the month of July

Livestock Futures

July 6 / 10

Live Cattle - \$ /cwt

Aug.	96.23
Oct.	97.51
Dec.	99.80
Feb.	101.42

Dressed Hogs - \$/ckg

July	156.97
Aug.	160.11
Oct.	147.61
Dec.	141.63

Canadian \$

1.0637

Upcoming Events

July 20th – Waterloo's Cattleman bus Tour
Agenda:

- Whole foods Store – tour and question and answer session with head butcher
- Loblaws – tour and discussion with Meat Product Development Manager
- Walking tour of St. Lawrence Market
- Farm visit – Sunnymead Farms,

Brampton

- 1400 head feedlot – backgrounding and feeding
 - potentially more stops to come
- Please RRSP to Jones Feed Mill by July 13th to reserve spot on the bus.

Aug 6-8 – Drayton Fair

Aug 10-12 International Goat Symposium – Stratford

Sept 14-16 Outdoor Farm Show